

# CASE STUDY: Children's Hospital

## Securing additional savings beyond PPO discounts

### Our Challenge

A children's hospital submitted a claim with a multi-state PPO discount of 48 percent for a chemotherapy patient who required ongoing treatments. The third-party administrator (TPA) does not review claims with such high PPO discounts, leaving potential savings on the table.

### The Valenz Solution

The stop loss company sent the claim to Valenz® Health to review for possible inflated or inappropriate charges. The Valenz expert coding and clinical review team, supported by AI, found opportunities for additional savings, which they secured with a provider signoff.

Within 24 hours, Valenz also provided a complimentary prescreen report to illuminate savings opportunities, along with a bill review summary report. Provider signoff ensured no balance billing to the patient and secured savings for the payer.

### Results and Client Cost Savings

The patient had a total of 37 claims for this provider. After securing the additional discount with Valenz, the payer ultimately saved \$129,648 across these claims – a savings of nearly 14 percent beyond the PPO discount.

### About Our Full Claim Review Solution

By leveraging data across the life of a claim, our Full Claim Review Solution validates that care was medically necessary, provided by credentialed providers and accurately aligned with contracted requirements before applying our detailed claim review. Our solution, supported by AI and expert coding and clinical review teams, is integrated with the Valenz platform to simplify healthcare. We execute across the entire patient journey – from care navigation and management to payment integrity, risk solutions and provider validation – to elevate expectations to a new level of efficiency, effectiveness and transparency. With Valenz, smarter, better, faster healthcare is possible.

**\$129,648**  
in net  
savings

**13.86%**  
savings above  
PPO discounts

**>70%**  
overall  
signoff rate