

CASE STUDY

How a Self-Funded Plan Captured Nearly \$4M in Potential Savings on High-Cost ABA Therapy

As the platform to simplify healthcare, Valenz Health® offers solutions to support health plans in optimizing the cost, quality, and utilization of care for everyone.

A self-funded plan sought assistance in repricing and paying outstanding claims for a pediatric applied behavior analysis (ABA) case.

Using its Clinical Bill Review solution, the Valenz payment integrity team delivered an approximate 66% reduction on initial billed charges of more than \$5 million for a total potential savings of nearly \$4 million for the plan.

Challenge

Over multiple years, a case involving pediatric ABA therapy generated more than \$5 million in total billed charges, a slate of which were left unpaid – creating significant financial risk and administrative burden for the plan payer.

To resolve those challenges, the plan turned to Valenz for additional payment integrity review in hopes of capturing additional savings aligned with fair market prices.

Solution

Valenz deployed its Clinical Bill Review solution, informed by its industry-leading Valenz Market-Sensitive (VMS®) repricing methodology, to ensure fair, defensible, market-supported reimbursement rates for the series of claims.

Using years of robust claims data from provider network cases, with industry-leading sources of payment-, cost-, and charge-based datasets, Valenz applied its consistent repricing methodology to identify potential reductions in spend.

Through skilled negotiation and engagement with the provider, the Valenz team delivered a mutually satisfactory cost resolution, including an ongoing agreement to support continued access to care.

Results

With its high level of service and proprietary repricing methodology, the Valenz payment integrity team delivered an approximate 66% reduction in billed charges for potential savings of nearly \$4 million on multiple years of claims.

66%

reduction in billed charges

\$4M

in potential savings

*All case studies are based on real scenarios but have been deidentified and modified to protect patient and client confidentiality.



Contact us today for smarter, better, faster healthcare.
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