

CASE STUDY

Regional Health Plan Achieves \$20,000 in Savings on Air Ambulance Claim

Vālenz Health® delivers solutions that empower health plans to reduce costs, improve quality, and elevate the entire healthcare experience.

A regional health plan partnered with Valenz to address a high-cost air ambulance claim, for which Valenz delivered a total savings of **\$20,000**.

Challenge

A member required emergency air transport provided by an air ambulance company. The billed charges for the out-of-network service were significantly higher than expected, creating a financial burden for both the health plan and the member.

Solution

Valenz conducted a thorough review of the claim, analyzing the billed charges, aircraft type, and patient transport details to assess the appropriate reimbursement amount.

Leveraging **Air Ambulance Repricing**, a feature of Valenz Out-of-Network Repricing, the team focused on key decision points to build a strong case for defensible pricing.

Results

Through the strategic claims management and expertise in independent dispute resolution (IDR) provided by Valenz, the health plan achieved a significant cost reduction.

The air ambulance claim was taken through the IDR process, where Valenz presented a strong case backed by key evidence, including the type of aircraft used and relevant market factors.

The arbitration entity ruled in favor of the health plan, reducing the initial provider offer for a combined savings of **\$20,000**.

Ready to optimize your healthcare strategy? Contact us today.
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